

# Business Administration

## Lecture No. 2:

## Process Analysis on Development and Production

1. Definition of Process Analysis
2. Description of Production Process
3. Examples of Process Analysis
4. Production/Development Activities  
as Information System

**Takahiro Fujimoto**

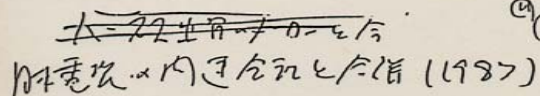
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## Description of a process is the base.

1740-1-22

新商品の外資比率 (組立比率)  $\left( \frac{30\% \text{ 販賣人員 (630人 \times 5)}}{\text{約 } 70\%} \right)$  と多い



・人・社 各層の希望を、共に23年9月まで、小・中・高と展開  
・加入者の近況 在り

·肉无?  
·喘无?

# 1. Definition of Process Analysis

Process = "sequence" "procedure"



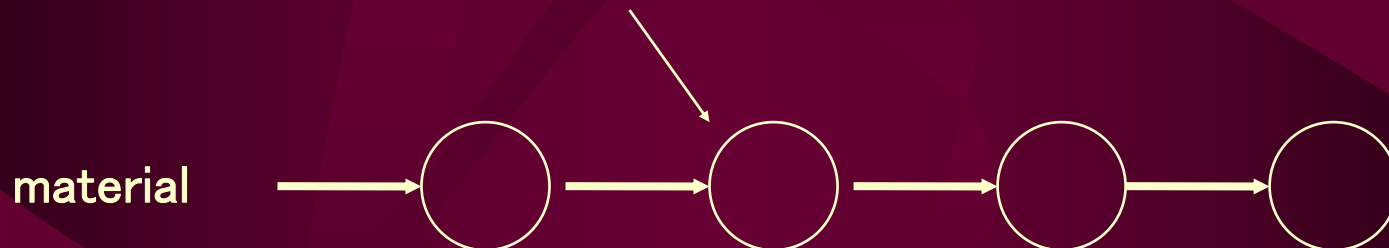
## 2. Description of Production Process

Process of production = “**process**”

A portion within a manufacturing company's organization, which, incorporating an input, transforms it to an output with a higher value to that organization

Caution: two different usages of the word “process”;

(1) An individual workstation



(2) A sequential chain  
from material to product



First of all, describe in **the form of Process Flow Chart**.

(In a traditional production management theory,  
focus firstly on a flow of merchandise(Mono))



**problem solving:**

Utilizing a Process Flow Chart, **analyze/diagnose** the process,  
find a problem, form a prescription for an **improvement**.

### 3. Examples of Process Analysis

Way to describe a process flow (conventional)

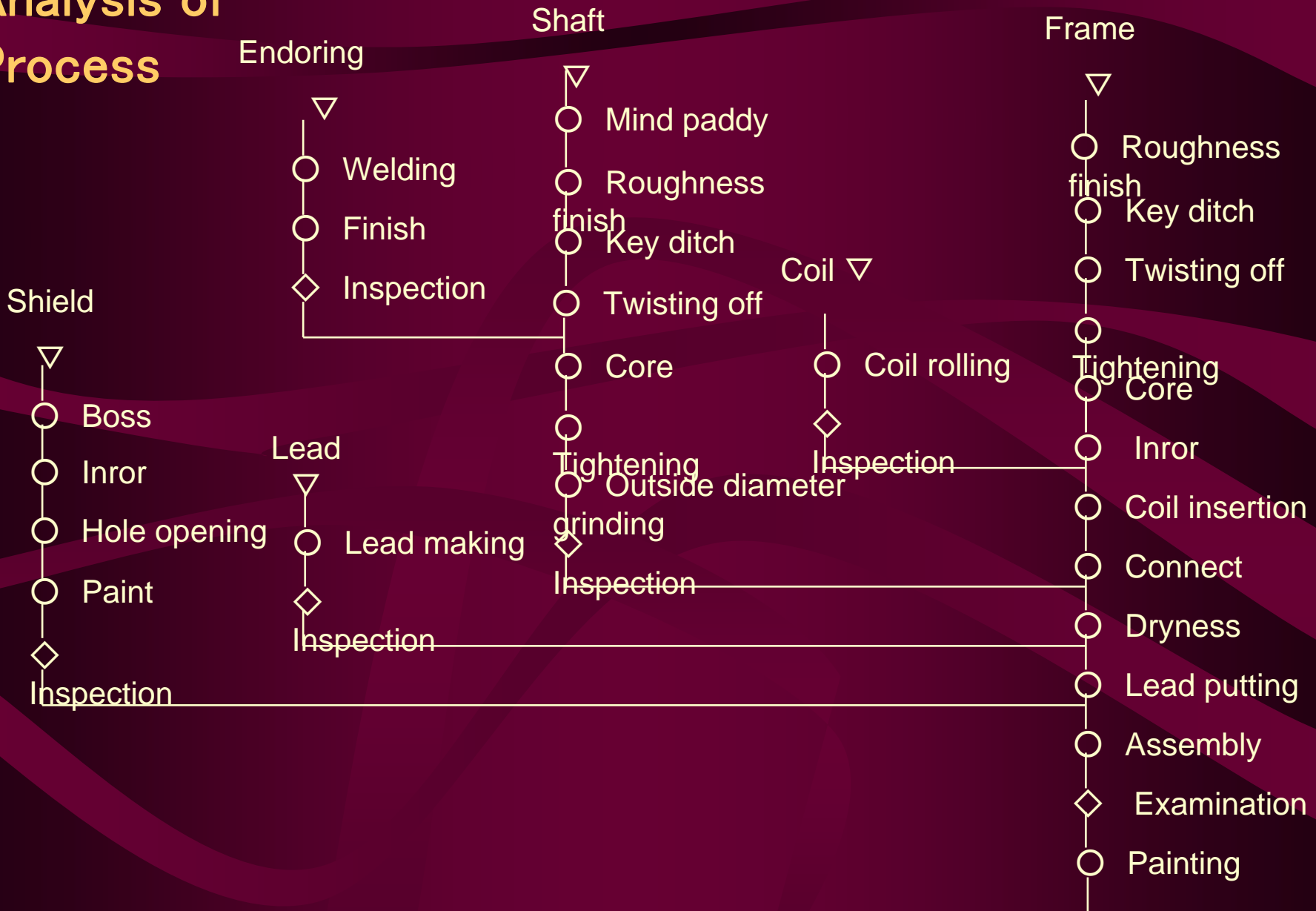
Flow =  $\rightarrow$

Process =  $\bigcirc$

Inventory =  $\nabla$  (raw material, in work process, finished product)

Inspection =  $\diamond$

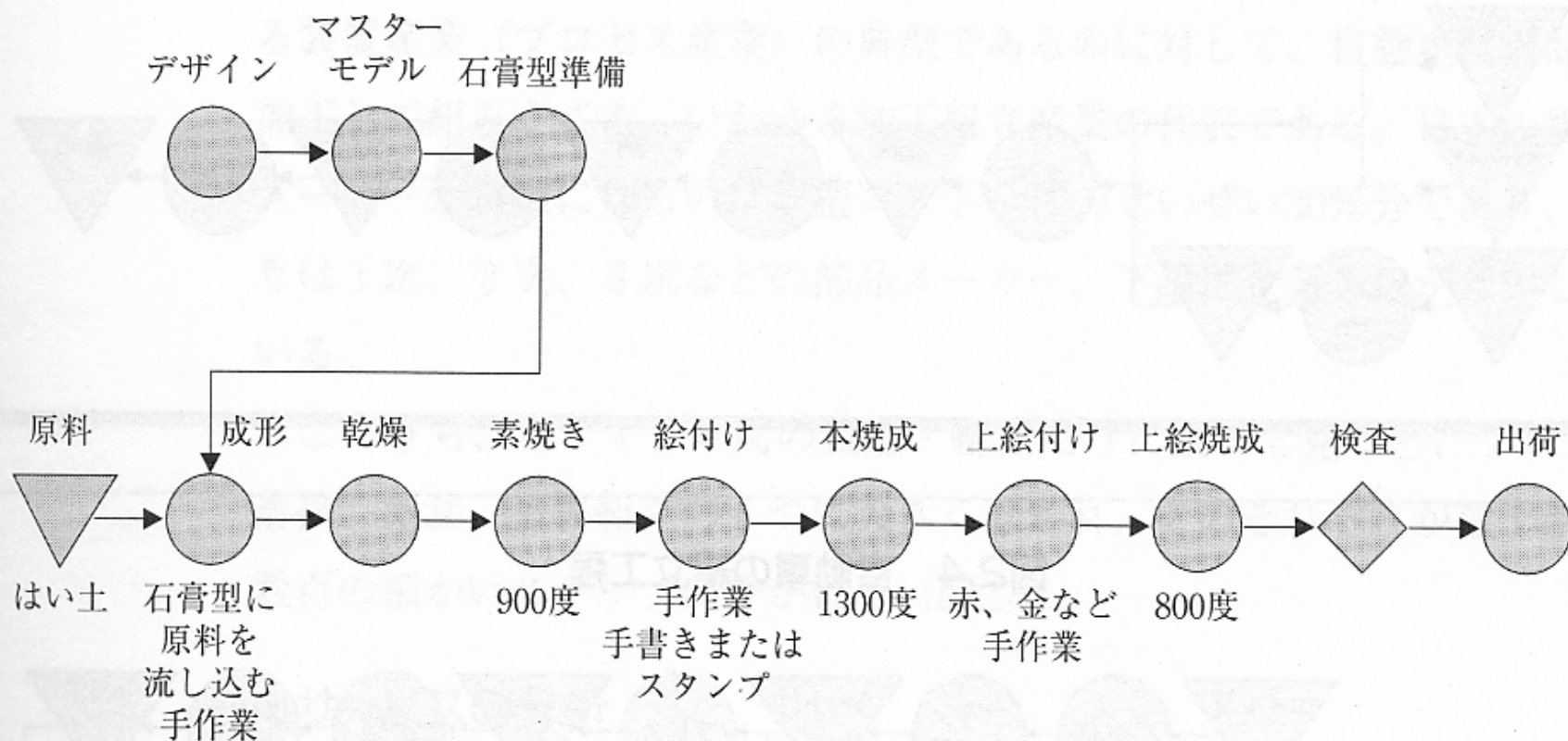
# Analysis of Process





## Example: porcelain of Arita ware

### 伝統磁器製造工程の概要（高級ウイスキーボトルの例）

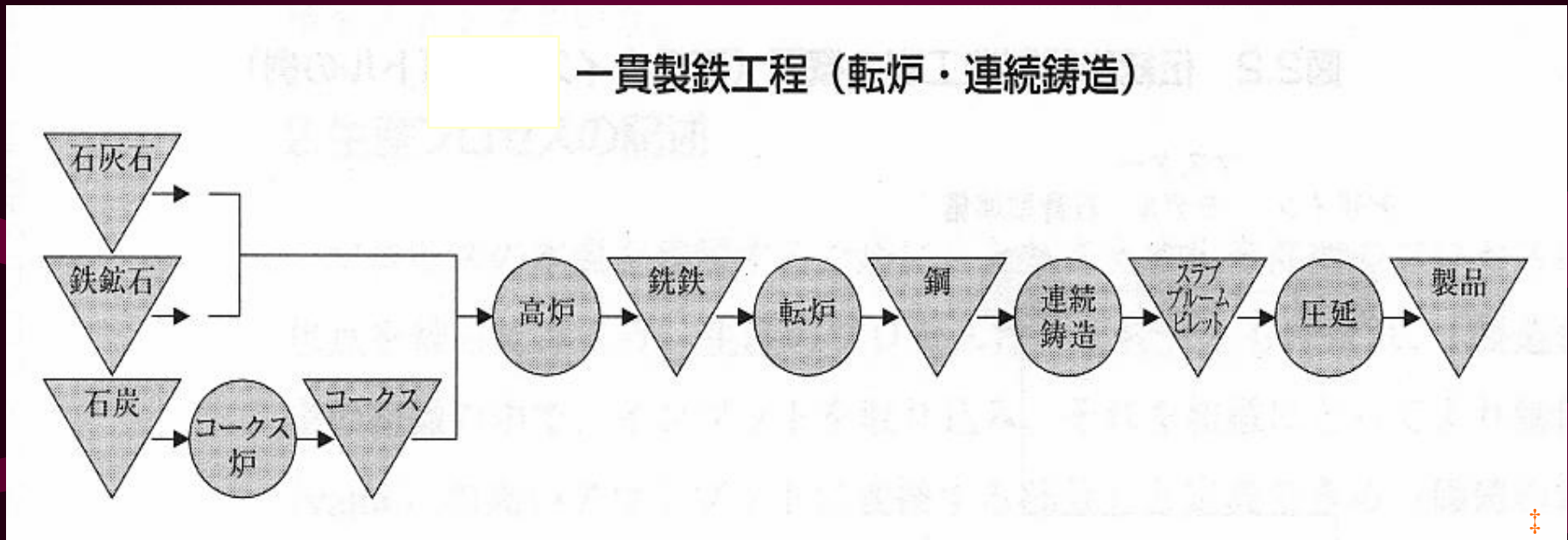


注1：原料加工工程、および仕掛品・製品在庫は省略。

2：工程フローダイアグラムの書き方には、特に厳しいルールがあるわけではないが、一応の決まりごととして、加工は大きな○、運搬は小さな○、停滞（在庫・手持ちなど）は▽、検査は◇で表すことが多いので、覚えておくと便利である。



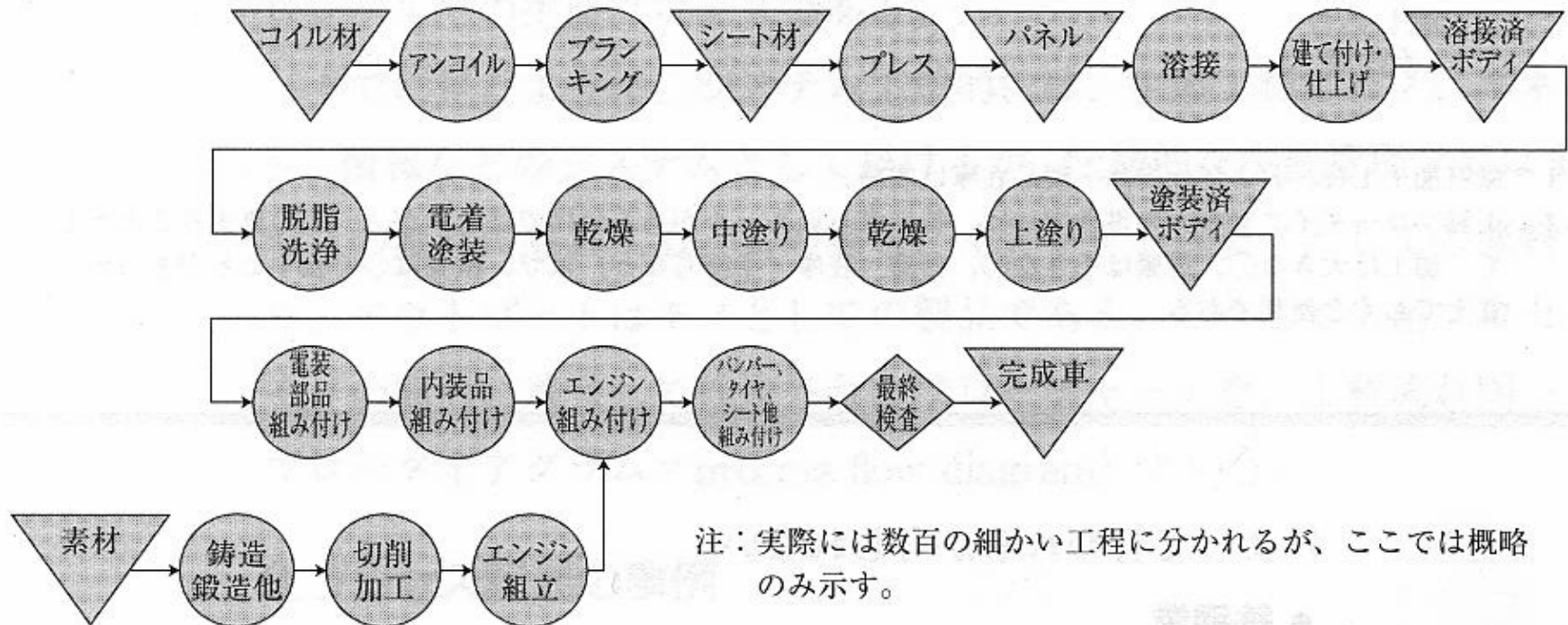
## Example : articles of steel



Takahiro Fujimoto 'Introduction to Production Management' Nihon Keizai Shimbun, Inc. 2001 ( I p18 figure.2.3)

## Example: Production Process of Automobile (auto maker's self-manufacturing portion)

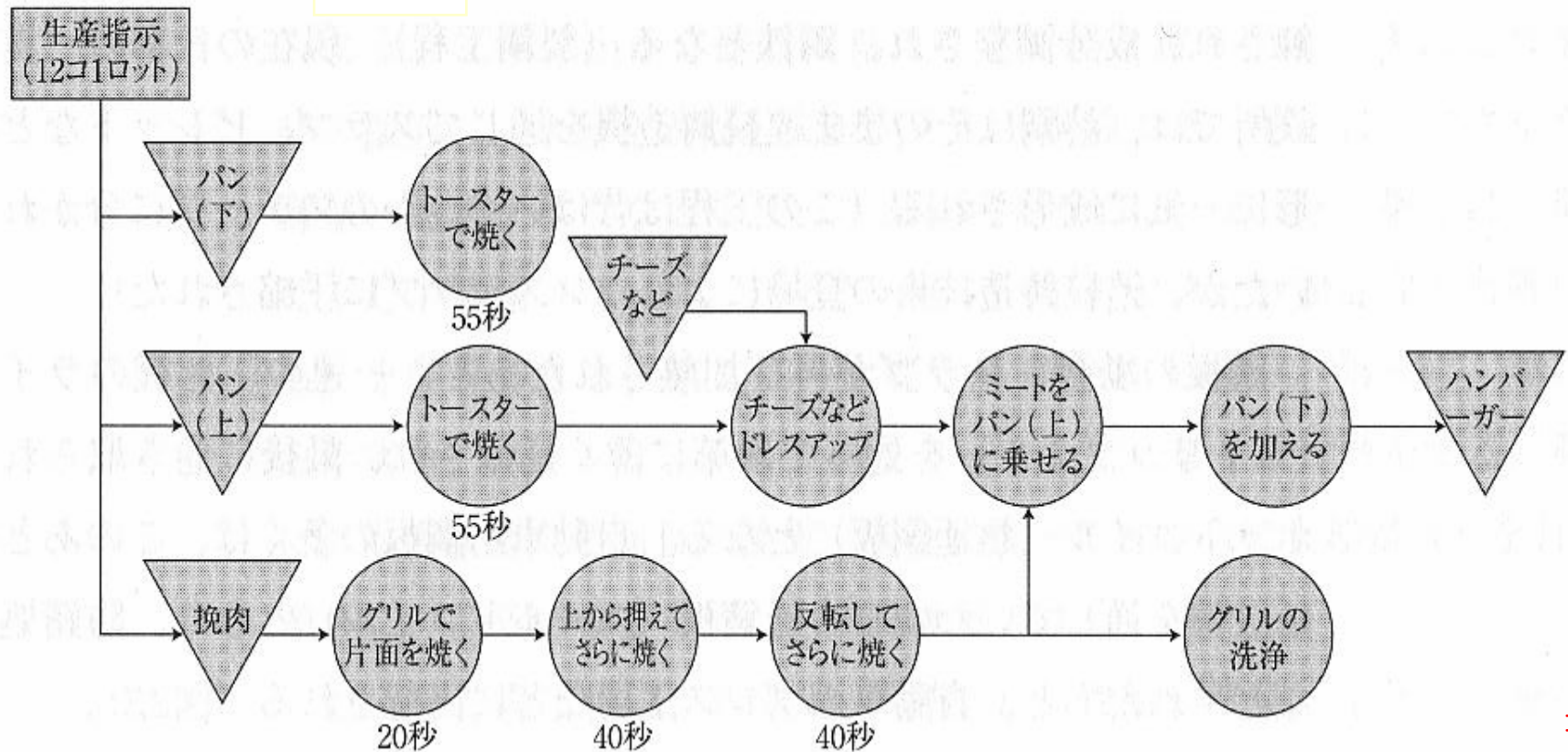
### 自動車の組立工程



“Takahiro Fujimoto 'Introduction to Production Management' Nihon Keizai Shimbun, Inc. 2001 ( I p18 figure.2.4) ”

## Example: McDonald's Hamburger

### マクドナルドのチーズバーガー生産工程



“Takahiro Fujimoto 'Introduction to Production Management' Nihon Keizai Shimbun, Inc. 2001 (I p18 figure.2.5)”

# Important Concepts in Process Analysis

Cycle time

Idle time

Throughput time

Production capacity

Bottleneck

Defect

Yield

Down time

Set-up time

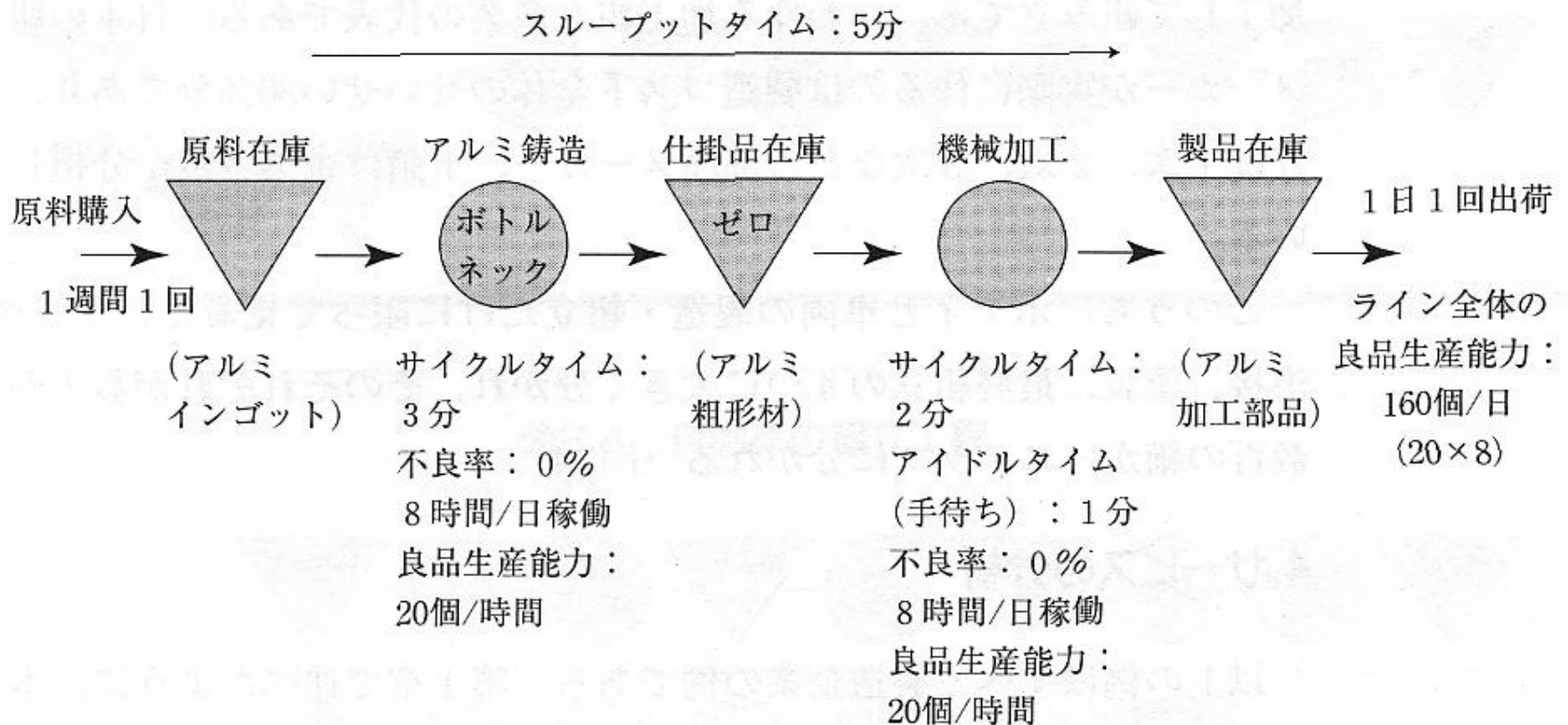


## Example of Process analysis:

### Find out bottleneck and increase production volume (1)

#### プロセス分析 (数値例)

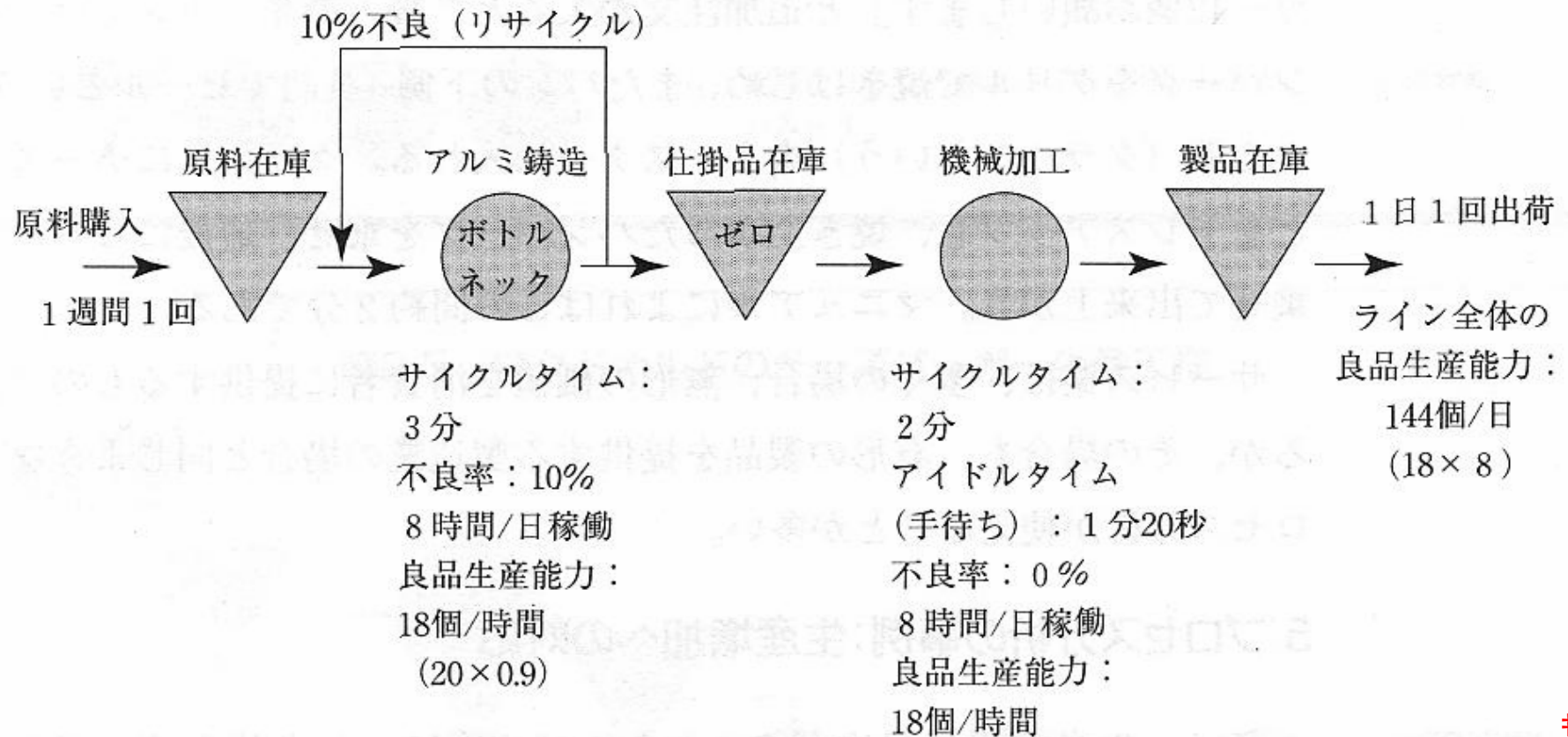
#### 1. Case of defective fraction at 0 (zero)%



## Example of Process analysis:

Find out bottleneck and increase production volume (2)

### 2. Case of defective fraction of casting at 10%--production capacity?

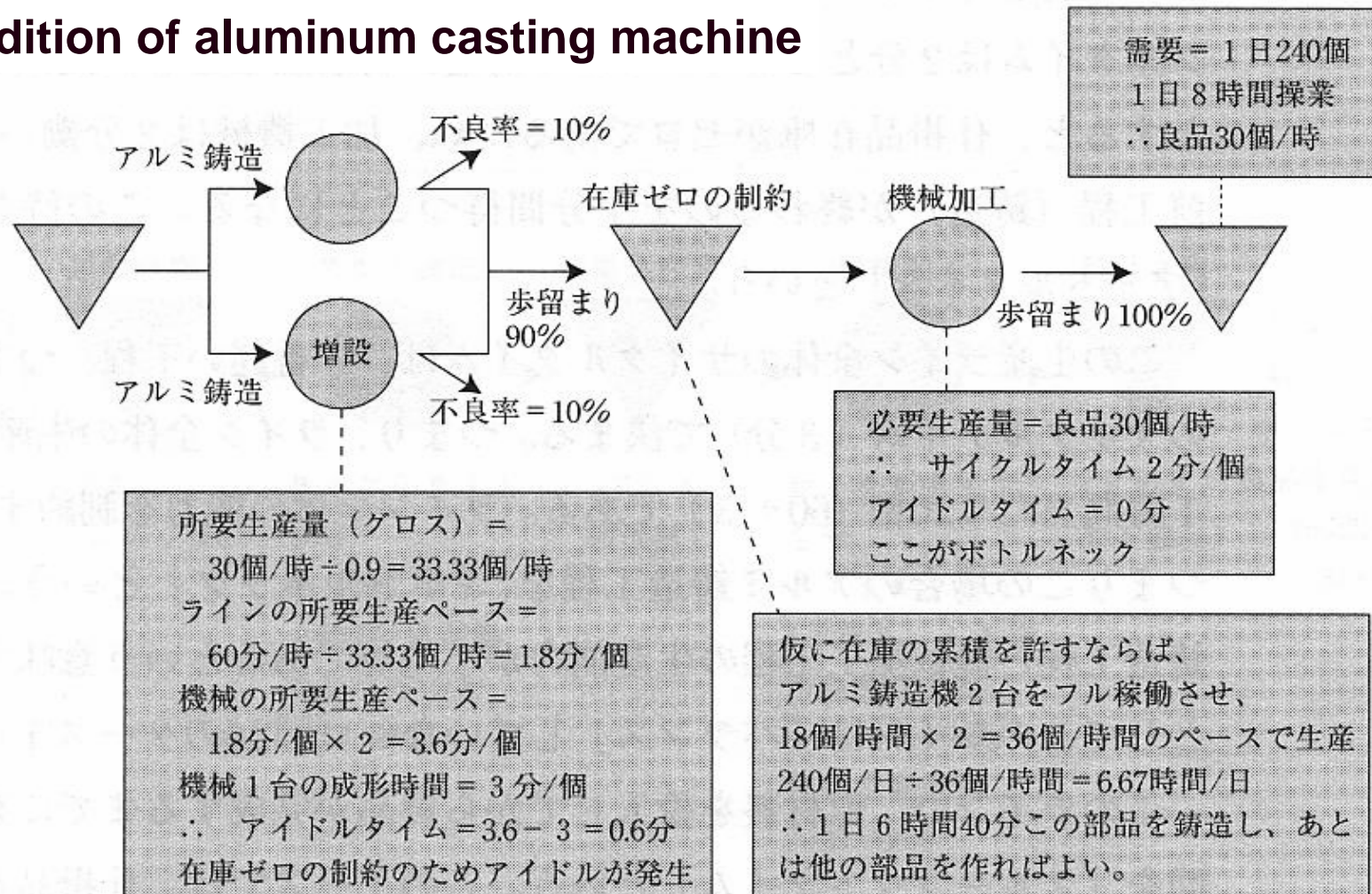


## Example of Process analysis:

### Find out bottleneck and increase production volume (3)

図2.7 プロセス改善分析の例（日産240個への増産）

#### 1.Addition of aluminum casting machine

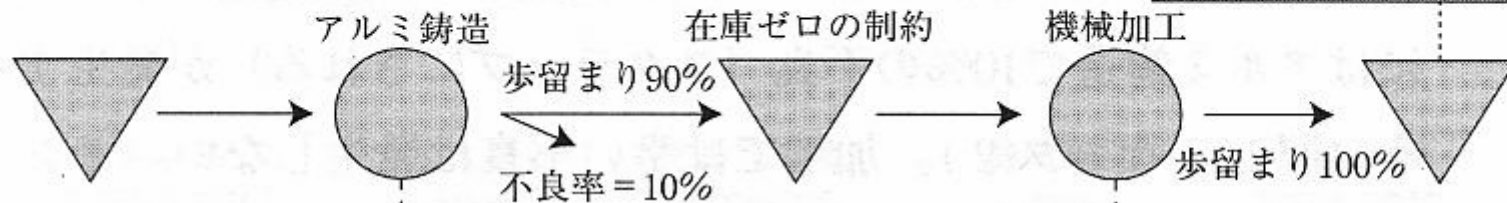




## Example of Process analysis:

### Find out bottleneck and increase production volume (4)

#### 2: Change to two-shift system for entire process



需要 = 1 日 240 個

$\therefore 240 \text{ 個/日} \div 18 \text{ 個/時} =$   
13.33 時間/日の操業

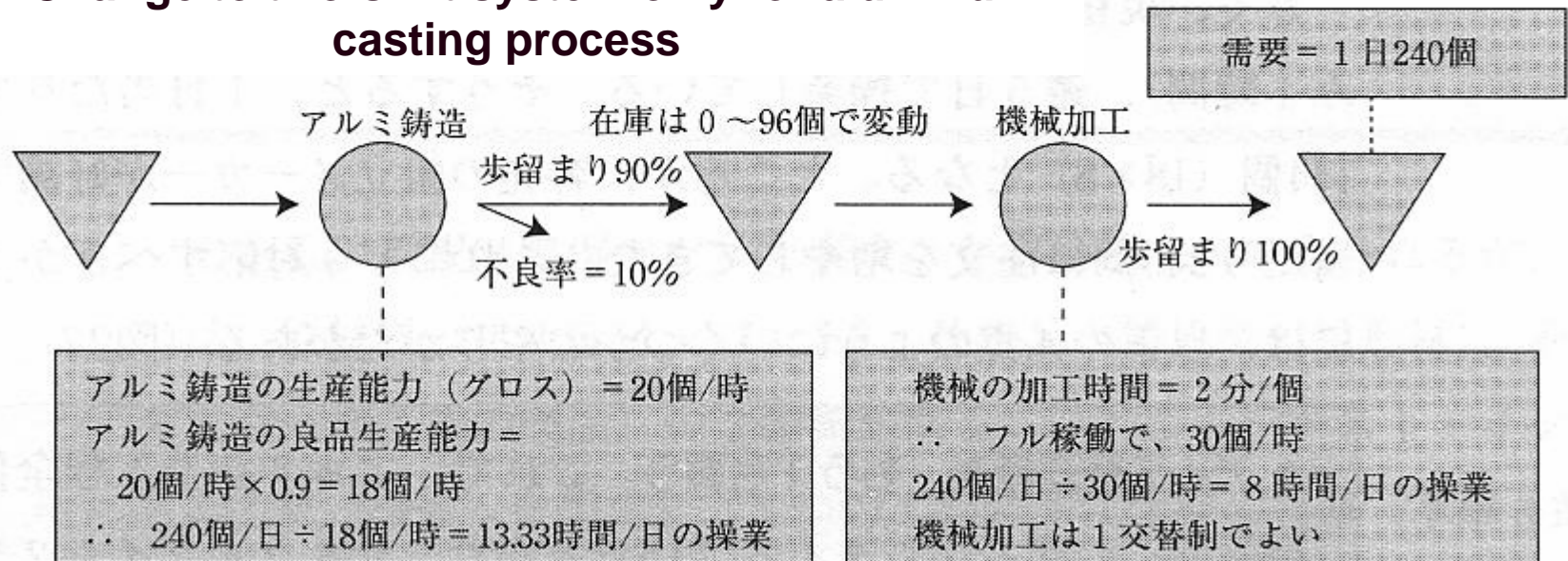
アルミ鋳造の生産能力 (グロス) = 20 個/時  
アルミ鋳造の良品生産能力 =  
 $20 \text{ 個/時} \times 0.9 = 18 \text{ 個/時}$   
ここがボトルネック  
 $\therefore$  ライン全体のサイクルタイム =  
 $60 \text{ 分/時} \div 18 \text{ 個/時} = 3.33 \text{ 分/個}$

機械の加工時間 = 2 分/個  
ラインのサイクルタイム =  
 $60 \text{ 分/時} \div 18 \text{ 個/時} = 3.33 \text{ 分/個}$   
 $\therefore$  アイドルタイム =  
 $3.33 \text{ 分/個} - 2 \text{ 分/個} = 1.33 \text{ 分/個}$   
在庫ゼロなので欠品で待たされる

## Example of Process analysis:

### Find out bottleneck and increase production volume (5)

#### 3: Change to two-shift system only for aluminum casting process



+

# Application of Process Analysis: Bottleneck and “Theory of Constraints”

Theory of Constraints; TOC (Goldratt)

Find a **bottleneck** → Bring bottleneck up to a full operation  
→ Synchronization

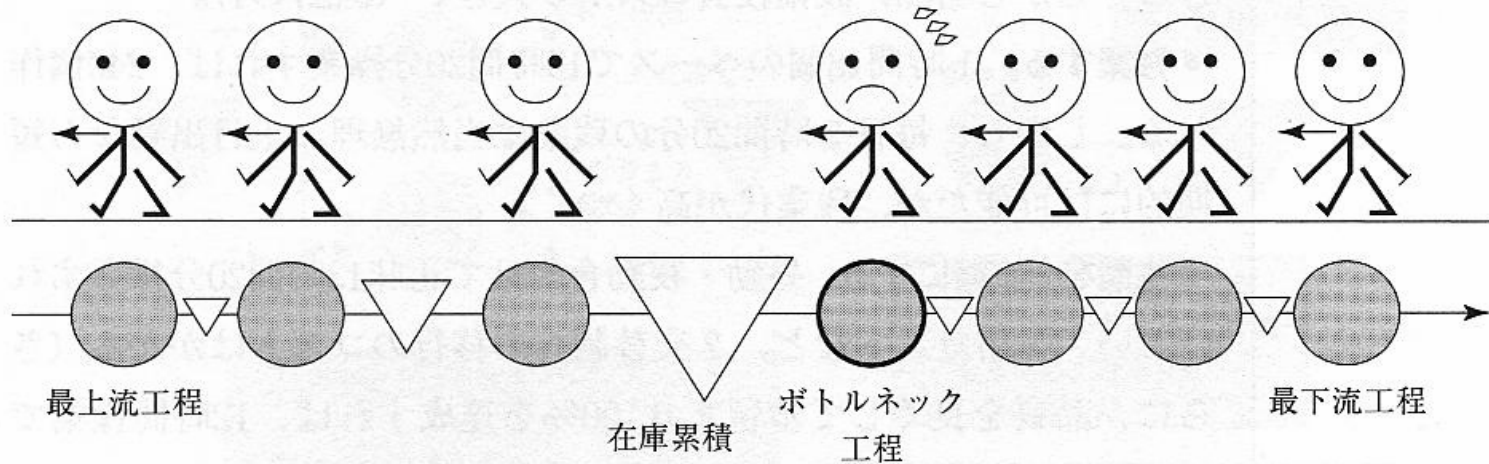
Analogy of “**Array of Children in School Picnic**” . . .

“**Drum/Buffer/Rope**”

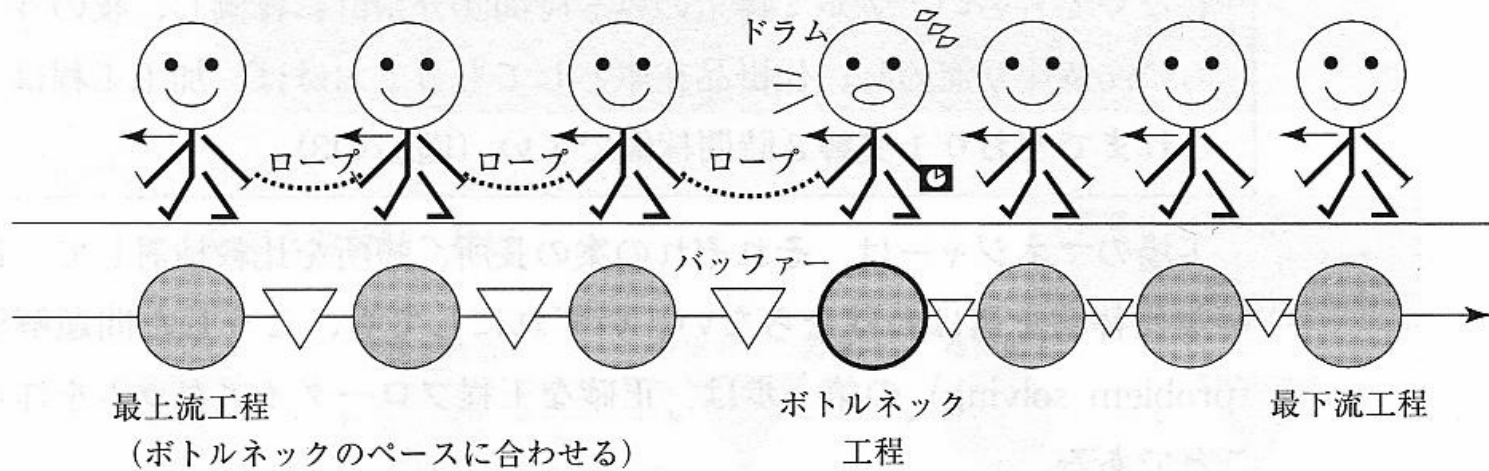


## 「ドラム・バッファー・ロープ」のアナロジー

The head goes previously fast when left.



Then, the previous child ties with the rope, and a slow child takes the rhythm.



## 4. Production/development Activities as Information System

Process flow chart (focus on a flow of merchandise (Mono))

----- fit to a strict quantitative analysis

But in order to grasp a manufacturing system as a whole (product development, purchase, production, sales, and consumption), another perspective is necessary in that activities of a manufacturing company is viewed as “Design Information”

Reference: “Capability Building Competition”, Chukou Shinsho

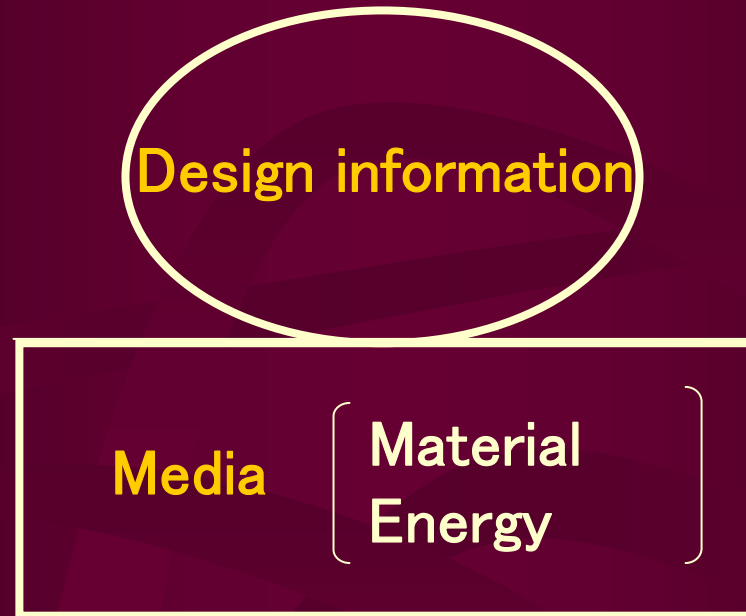
Coordination among development, production, and marketing is important, where the design information is their common term.

Product development activities are, in essence, “Production of Design Information”.

Advancement of information technologies (CAD, CAE, PDM, ERP, SCM...)

Analysis of Mono-Zukuri system is, in fact, an analysis of design information.

**Production Resources = Design Information + Media**



The same format applies to products, products in work process, molds, numerical control programs, work proficiency, and, work manuals.

# Re-interpretation of Development/Production System by “Design Information = Value Theory”

“**Information**” (in broad term) is a pattern of **Mono** and energy, and potentially represents certain other things and matters that are meaningful to human beings

We, as consumers, consume not products per se, but a bundle of “**design information**” embodied as products.

“Products” are useful **media** (material = **Mono** or energy) that are engraved on their top with useful “**added value = information**” (value-carrying information), i.e., “product design information”.

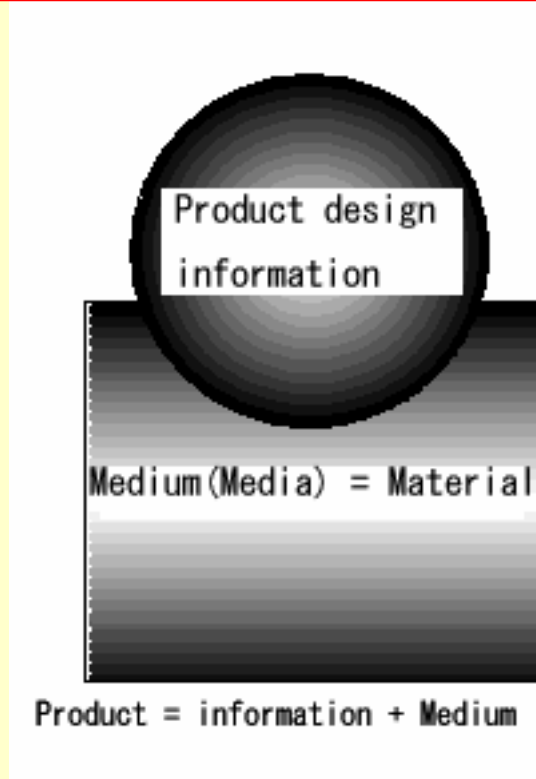
“Added value = information” gets originated, accumulated, and transcribed within the **Mono-Zukuri (manufacturing) system** of a company, and ultimately, pours into “products”, and crystallizes there.

A company transmits a bundle of information confiding to its products, which a consumer receives and interprets the meaning thereof, thereby creates **customer satisfaction**.



A product is a medium, i.e., material, to which the design information has been transcribed.

A product is material (medium) to which the design information has been transcribed.



## Substitute “Mono-Zukuri” with “System of Creating/Transcribing Design Information”

**Product** = a bundle of information

**Sales** = an activity to transmit to a consumer a bundle of information confided to a product

**Production** = an activity to repeatedly transcribe product design information onto raw material and a product in work process

**Product Development** = an activity that ranges from originating product design information, and to assigning it on production process

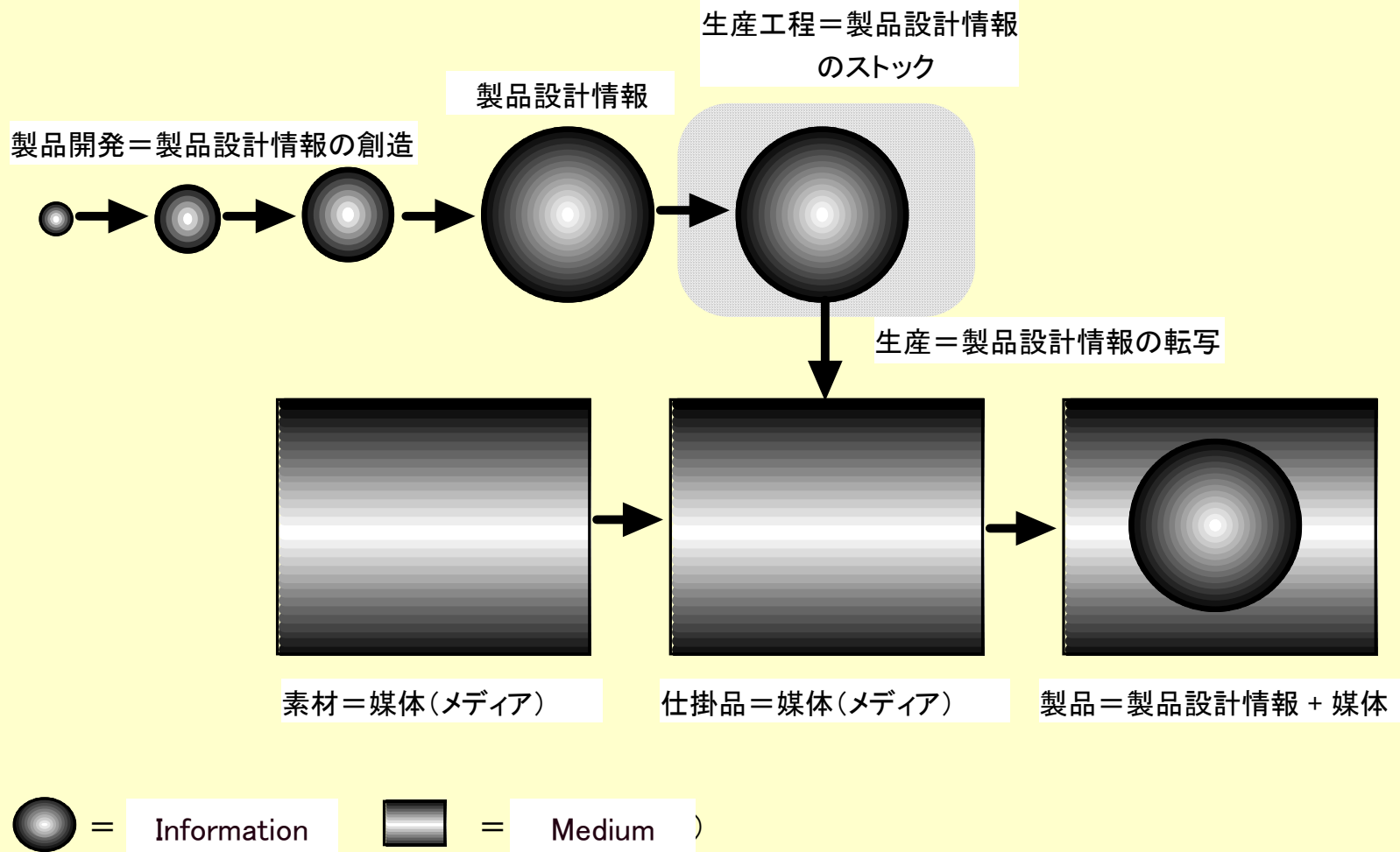
**Consumption** = a sequence for a consumer to treat a bundle of information embodied in a product and transform it to customer satisfaction

**Competition** = a situation where plural bundles of information (product) compete to persuade a consumer

# Production = Transcription of Design Information

## Development = Creation of Design Information

Development is a creation of design information: Production is a transcription of design information.



## Example: Design of Auto Body and Press Process

Body design  
customers think  
cool

Design information



Steel plate  
of 0.8mm thick

Material = medium

From Pamphlet of Honda Motor Co.,Ltd.



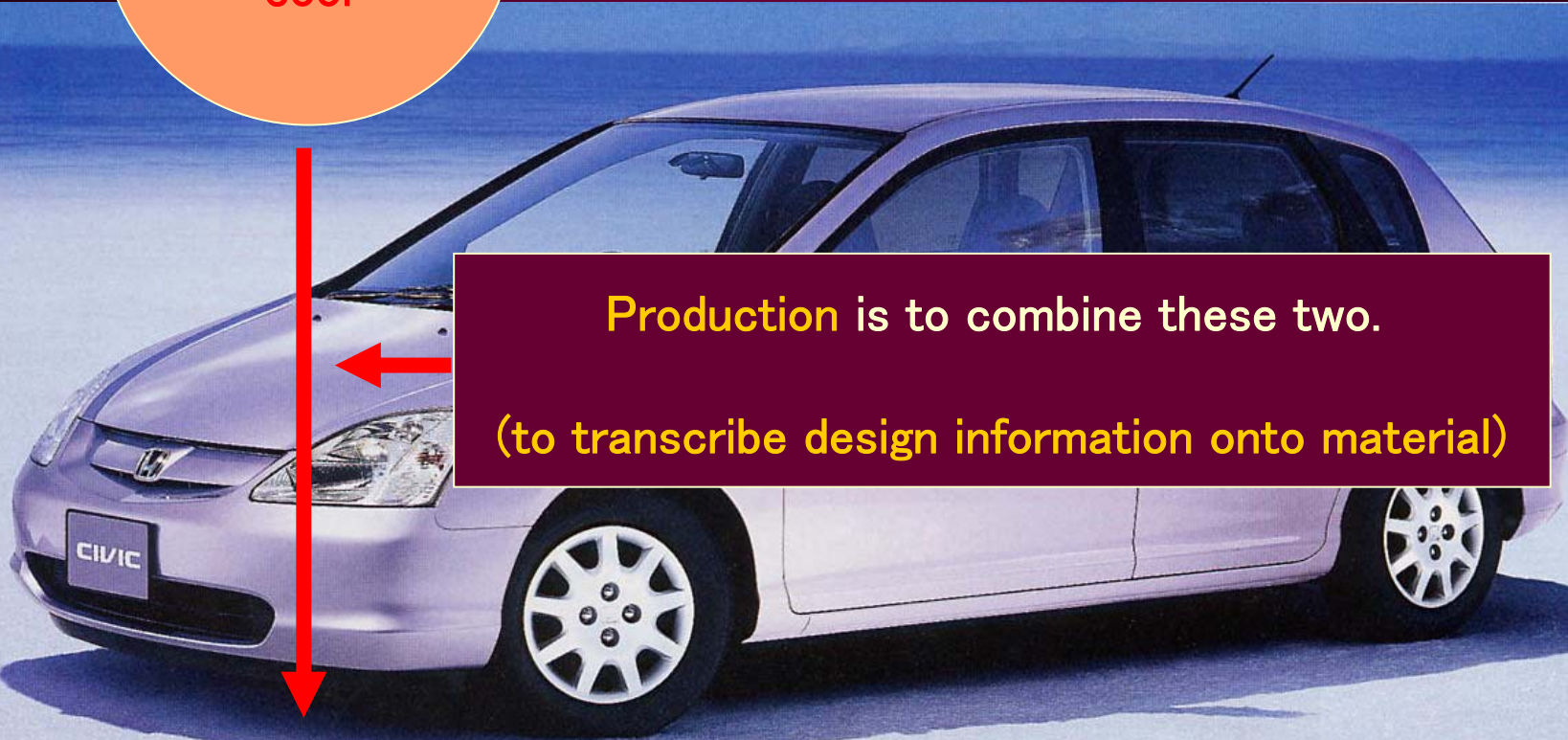
Body design  
customers think  
cool

**Development** is to create this.

**Production** is to combine these two.  
(to transcribe design information onto material)

Steel plate  
of 0.8mm thick

**Purchase** is to buy this.



# Things Happening in Press Factory ■ ■ ■ Production = Transcription

- **Mold = Design information** of “cool-looking body” is being buried in steel block.
- That information gets “transcribed” to steel plates, at a pace of nearly 10 times per minute, using energy exceeding 1000 tons. Just like printing.
- In fact, a press production is an activity to **transcribe** the mold’s design information to steel plates.
- However, unless properly done, steel plates break, buckle up, and pucker. In other words, a transfer mistake happens.
- Workmanships at the floor is judged by how **fast, cheaply, and accurately** the transcription gets done.



Figure: from TOYOTA Commemorative Museum of Industry and Technology



## Press Process:

Steel plates absorb the design information possessed by a mold, and transform into an auto's' side body.

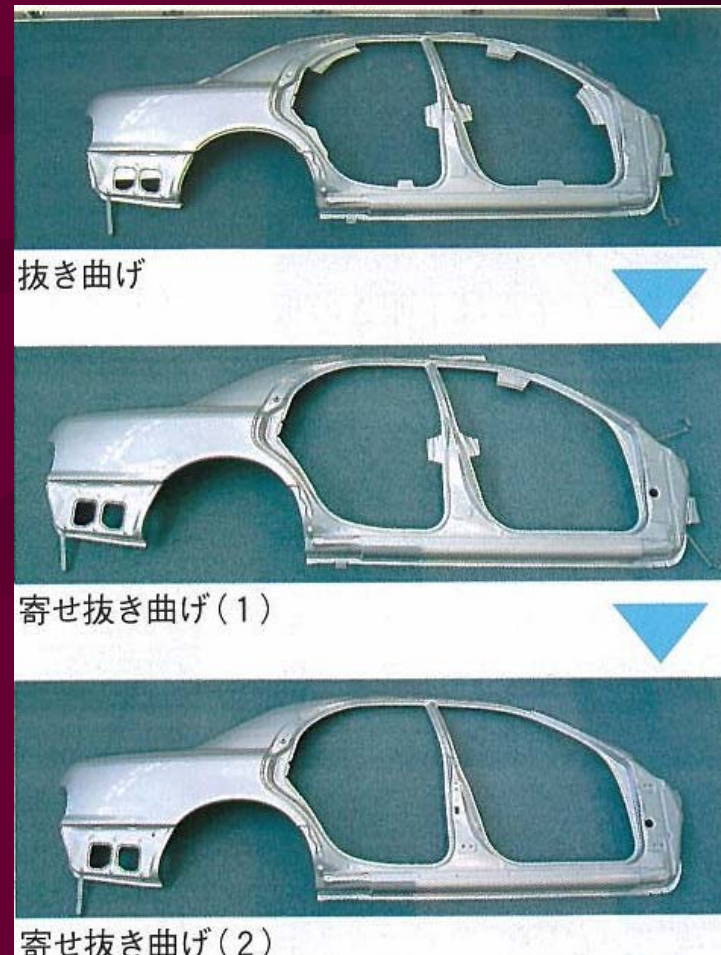
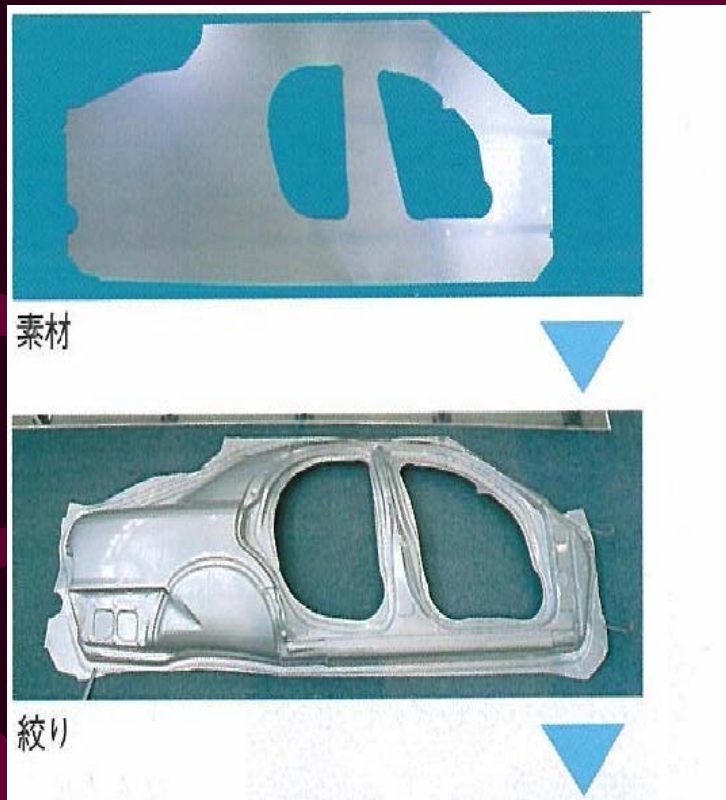
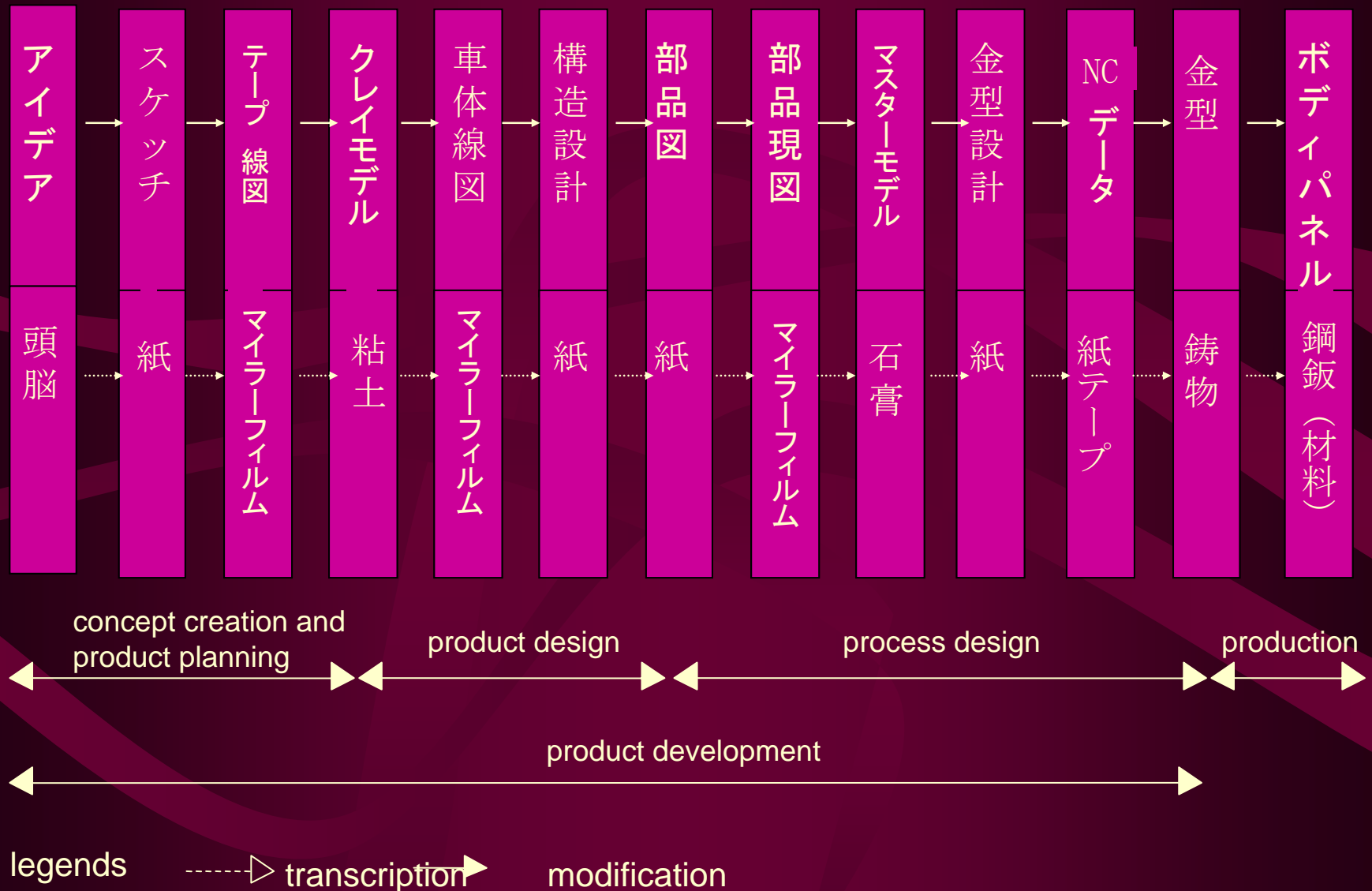


Figure: from  
TOYOTA  
Commemorative  
Museum of  
Industry and  
Technology

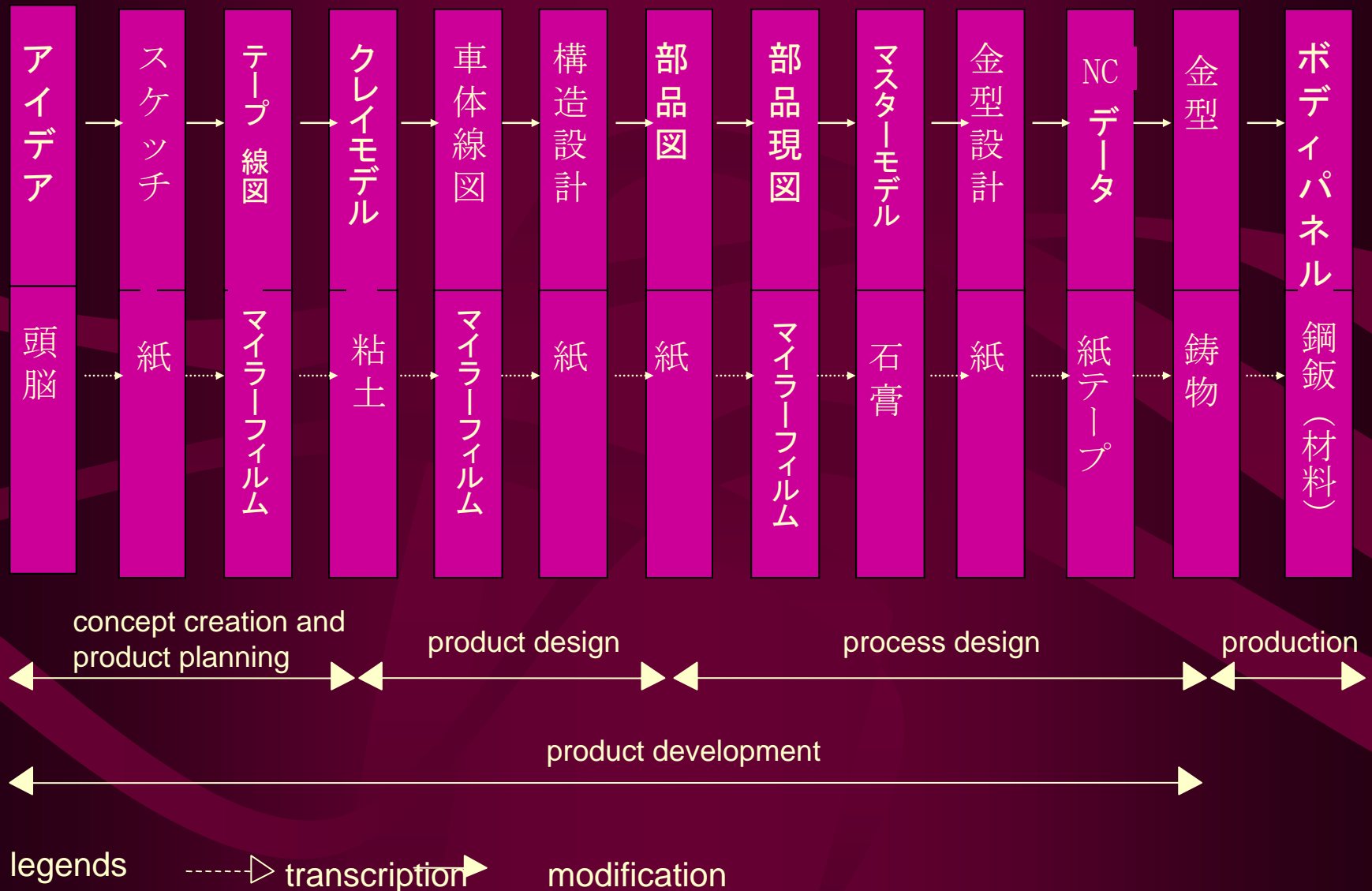
In fact, design information possessed by a mold gets **transcribe** to material called steel plates.



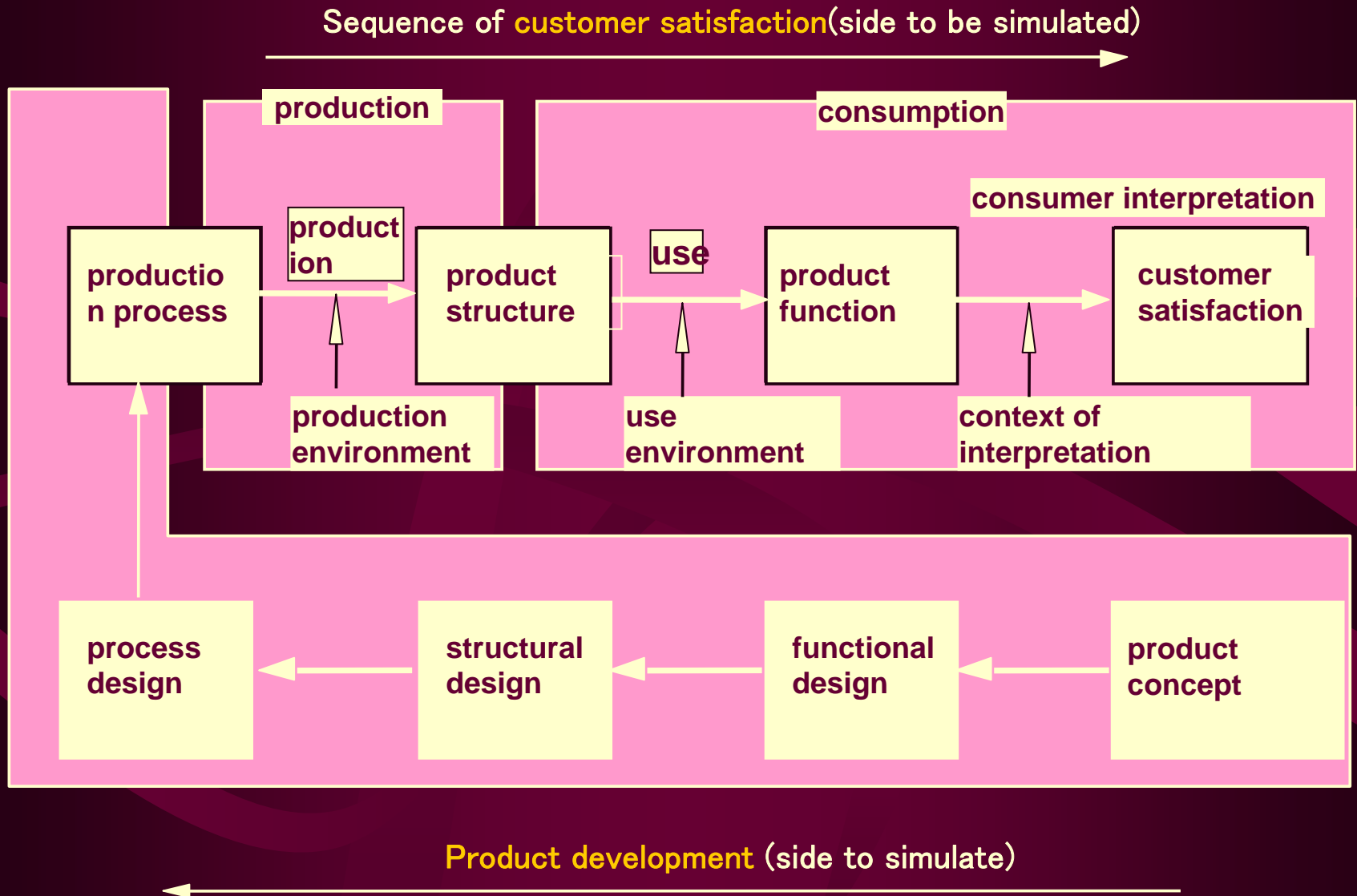
# Development/production activities are the creation/transcription of design information: Example of developing body panel



# Development/production activities are the creation/transcription of design information: Example of developing body panel



Product development is a creative process of design information based on a simulation of the sequence of customer satisfaction.



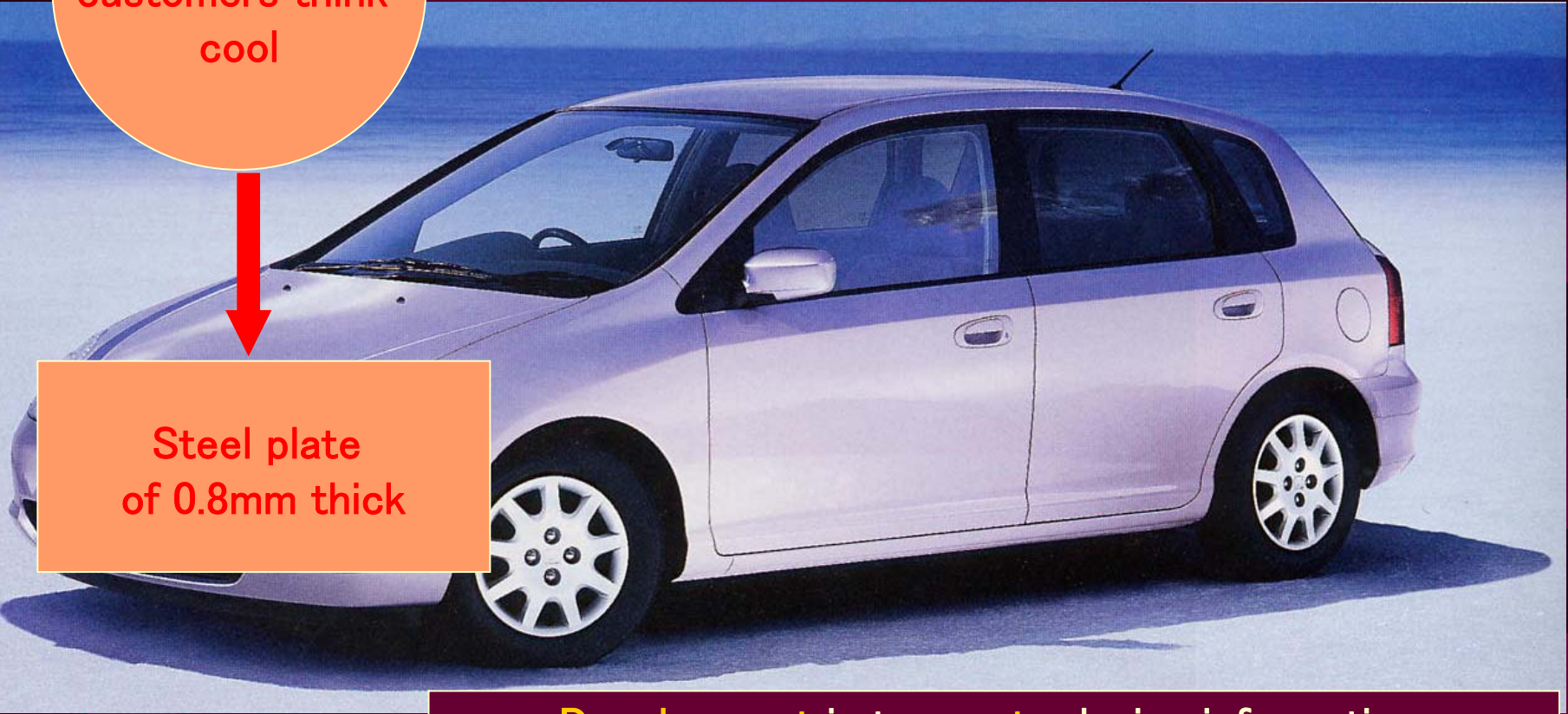
Recap:

A **product** is the **design information** which has been **transcribed** to **material (medium)**.

Body design  
customers think  
cool



Steel plate  
of 0.8mm thick



**Development** is to **create** design information.  
**Production** is to **transcribe** design information to **material**.  
**Sales** is to **transmit** that information to customers.

**Summary:** From a view point of design information, take a new perspective on development/production activities.

**Product development** • • **Create** a new design information

**Production** • • • • Repeatedly **transcribe** a design information from a process to a product

**Consumption** • • • • For a consumer to get satisfaction from an information tucked inside a product

Based on the above points of view, apply a different thought to Mono-Zukuri system (routine).

**Mono-Zukuri** = a total system of development/production/purchase (including a part of sales)

**Organizational capability of Mono-Zukuri** =  
a capability of an entire organization to better create and transcribe design information on the floor level as compared to competitors, and to relate such advantage to own products' competitiveness.

Organizational capability of Mono-Zukuri cannot be copied easily.  
Cannot be bought quickly. Has to be accumulated.